



### ***"Nosy Neighbour" door knock script***

Our goal with this script is to find the person in the area who know the most about what is going on. From there, our goal is to form a positive relationship with this person so that they will choose to give you leads and/or refer business to you.

"Hello my name is ..... from ..... I'm sure you're busy so I will be brief.

I had heard there is a home coming up for sale in the street and I was just wondering if you would happen to know which one it might be?

(If YES – You have hit the jackpot!)

(If NO – say Thank you and continue with.....)

Would you be able to tell me who might know?

Thanks for your time today. Could I please leave my card in case you happen to hear of anyone thinking of selling as we have people who are very interested in moving into your area."

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