



***"Isn't an auction just going to attract bargain hunters?"***

Auctions attract both the prestige buyer and the bargain hunter. However, it is our experience that buyers who attend auctions come with 3 prices in mind:

- the price they hope to buy the property for
- the price they expect to pay for it, and
- the price they will pay if pushed

Our goal in marketing your home is to ensure that we create as much competition as possible so that we obtain for you a premium price.

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